

# Unifi + OneStream | Case Study

## COMPANY *Overview*



- ✗ **Industry:** Transportation - Airline
- \$ **Revenue:** \$500m
- ⚙️ **Former EPM:** Excel, Hyperion Planning
- ✓ **Evaluated:** Oracle, OneStream
- ⚙️ **Technology & Integration:** NetSuite & Delta Operational & HRIS Systems, Lawson
- 📄 **Scope:** Rolling Forecast, Budget and Planning, People Planning, Bridge Reporting

## THE *Challenge*

- ✗ Complex carve out of Delta Global Services (now Unifi) from Delta Corporation
- ✗ Ability to quickly update Forecast and run trend analysis
- ✗ Reduce the risk of errors and time exposure

## THE SOLUTION

- ✓ Driver Based forecasts
- ✓ People Planning
- ✓ Capital planning
- ✓ Linked Balance Sheet/Cash Flow
- ✓ KPIs reporting

## THE ELEMENTS



## THE BENEFITS

- ✓ Accordion Rolling Forecast allows Unifi to see results faster
- ✓ Visibility into the workforce at the airport level
- ✓ Cash Flow and balance sheets dynamically updated
- ✓ Capital Planning allows Unifi to analyze the sensitivity of capital structure to external drivers
- ✓ Commentary enables Unifi to look back at past budgets to analyze trends