# BLACK**DIAMOND**
A D V I S O R Y

## Simplified and automated planning and reporting with large amounts of granular data.

CASE STUDY — Delaware North™

| A5 **Cm** CHANGE MANAGEMENT | B1 **Ct** CORE TECHNOLOGY | B2 **Rf** ACCORDION ROLLING FORECAST | B6 **Di** DATA INTEGRATION | OS1 **Fc** FINANCIAL CONSOLIDATION | B15 **Ub** UTILITY BUNDLE | S12 **Hs** HOSPITALITY | S14 **Gm** GAMING |

## 01 Company Overview

**Company**: Delaware North
**Industry**: Hospitality, Gaming and Food Service Management
**Former EPM**: Oracle, Hyperion and HFM
**Evaluated**: OneStream, Oracle EPM
**Technology and Integration**: PeopleSoft, FSA
**Scope**: Planning and Consolidation

## 02 The Challenge

❑ The different granularity of large volumes of data across lines of business prepared offline

❑ Lack of visibility into actual underlying data; manual effort for all modeling

❑ Frequent plan restatements do not allow "what if" scenarios

❑ A complex entity with multiple business units makes planning challenging

## 03 The Benefits

✓ Automated data integration that eliminated manual work/improved accuracy

✓ Driver trended, bottoms-up event planning capability with "what if" scenarios (changes for seasonality and labor-driven components)

✓ Ability to plan efficiently for granular/large volumes of data

✓ Driver-based planning to streamline/simplify forecasting and allocations

✓ Streamline the financial close data integrity and cut 1-2 days from close process

✓ Cut one full day from Weekly Operating Report with automation

⊘ onestream